

11/7/2012 - 1 Source Wireless, LLC displays increase in tower sites but shows experience this past year.

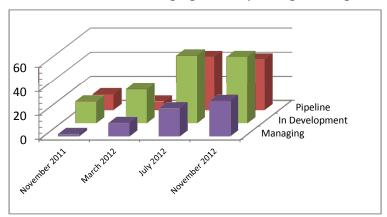
1 Source Wireless, LLC (1SW) officially stepped onto the scene of new tower site development and tower acquisitions in September of 2011. After only a few short months, 1SW had secured funding to develop and

acquire sites, and by November had begun working on nearly forty (40) sites in various stages of the development process. Over the next six months, as many tower site developers watched and waited to see what the industry was going to do, 1SW continued to identify new sites, build relationships, and took on opportunities outside its home market of Florida. By the end of the summer of 2012, 1SW had three times the number of sites from the prior year, multiple development partnerships, and had expanded into 14 states throughout the U.S.



Success in the tower industry is not just measured by the number of sites on a list... 1SW has shown their experience this past year by "growing" their site list in a manicured way which has allowed them to mature successfully. By researching and evaluating proposed sites to develop, 1SW has been able assembled a site list of quality not just quantity.

Although 1SW did grow their site list substantially over the 2nd and 3rd quarter of this year, they did smartly set a cap on the number of sites to oversee. By limiting the number of sites, 1SW can easily monitor the status of each site and be hands on throughout the development process. Furthermore, with a well monitored site list, 1SW can focus on managing and improving existing sites, developing new quality sites, weeding out the less



favorable sites, and ensuring there are sites in the "pipeline" to keep the company growing.

As you can see in the chart to the left, sites under 1SW management have continued to steadily grow, and minus the growth spurt mid-year, sites "In Development" and "Pipeline" have stayed strong and level in comparison over the past year.

This methodology and smaller approach allows 1SW to be fiscally responsible as well as ensure a long and steadily growing portfolio.

For further information on 1 Source Wireless, LLC please feel free to visit their website <u>www.1swllc.com</u> or feel free to contact them at (813-527-3830).

